

SUMMARY OF PRIVATE SECTOR CONSULTATION AND FEEDBACK STATEMENT Rule and Statement of Guidance – Market Conduct for Trust and Corporate Services Providers and Company Managers

No.	Section	Comments	Authority's Response	Consequent Amendments to the Proposed Measure
			GENERAL COMMENTS	
1.	Services Providers (the "Si of International Financial S old, and certain concepts r due principally to advance solutions. The Standard is princip companies that hold a li business, whereas in the 0 held by a wider set of purposes that may not incl example the provision of 0 business is conducted. Acknowledging both the Standard, certain amen warranted to the propos adoption of the Standard within the Islands. Comments made in this 0 logically and consistently Measures, Rules and SOG	gulation of Trust and Corporate tandard") published by the Group upervisors is now almost 14 years to longer reflect industry practice, ements in the use of technology ally focused on licensed trust icense for the conduct of trust Cayman Islands a trust licence is entities for differing commercial ude conducting trust business, for corporate services where no trust age and narrow focus of the dments and clarifications are ted RSOG where the wholesale is outdated or not fit for purpose consultation ought to be applied with respect to all Regulatory Gs where applicable (e.g. certain the Rule on Internal Controls).	This Rule and Statement of Guidance introduce new rules in line with the GIFCS Standards. The Authority, along with all other GIFCS members, is committed to the Standard. The Standard is intended to promote and reinforce high standards in the TCSPs sector. In seeking to meet this objective, the Authority has sought to introduce rules and guidance consistent with the Standard while at the same time considering proportionality, rationality, principles of lawfulness, procedural fairness and impact on the TCSP sector in the Cayman Islands. Noteworthy, such membership helps to ensure the jurisdiction remains abreast of the developments affecting offshore financial	No amendment required.

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	approach adopted by regulators in competitor jurisdictions to ensure that Cayman Islands domiciled TCSPs, and Cayman more generally, are not at a competitive disadvantage.		Further, in seeking to perform its functions as empowered by the Monetary Authority Act, the Authority is respectful of the Jurisdiction of the Court with regard to the Trusts law.	
	As the Standard does (see 2.1), we would also welcome a statement to be included somewhere within sections 1-4 of the RSOG that, in relation to the conduct of trust business, the RSOG is not intended to interfere with trust law or common law fiduciary duties.			
	We would welcome an op comments in further detail	pportunity to discuss any of our with the Authority.		
		SEC	TION-SPECIFIC COMMENTS	
2.	 Section 5 - Definitions "5.1.1. "Client" refers to any person who has; received or may receive the benefit of services provided or arranged by the TCSP when carrying on trust, corporate or company management business." 	We note that this definition (in the second bullet) has the unhelpful potential to capture persons who would not normally or properly be regarded as clients (e.g. shareholder of a corporate entity). The definition in the existing SOG concerning trust beneficiaries represents the appropriate capture. Drafting Suggestion Revert to definition in the existing SOG.	The Definition of a client is in line with the requirements under the GIFCS Standard. Additionally, the Authority's regulatory regime over the regulated financial services sectors adopts international standards and best practices for robust and efficient regulation and oversight, including such definitions. For clarity, the definition covers any person to whom financial service is provided by a fiduciary.	No amendment required.
3.	Section 5 – Definitions "5.1.2. "Client Money" includes money that a Regulated Person holds or receives on behalf of a Client or owes to a Client"	We note the definition aligns with the existing statement of guidance on market conduct for TCSPs (the "existing SoG") and the Standard. The definition is, however, framed in a manner that is only appropriate where moneys are	See comment above. For further clarity, definition of "Client Money" expanded to specifically note monies excluded from the definition.	 5.1.2 – "Client Money" amended to read as follows; ""Client Money" includes money that a Regulated Person holds or receives on behalf of a Client or owes to a Client. As a general principle, money ceases to be, or never becomes, Client Money if it is:

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		received and held on trust for a Client and/or to be held to the Client's order. The proposed RSOG appears to lend further support to this position. Section 9.8, for example, contemplates that Client Money should not be used to settle "fees and disbursements" other than with consent, whereas a key role of Cayman Islands corporate services providers is to receive moneys from entities registered in the Cayman Islands to pay over and settle various fees and disbursements, including annual maintenance fees which are payable to the Registrar and the Authority in January of each year. This dynamic should be reflected within the definition of "Client Money" to ensure corporate services providers are not unduly burdened or incorrectly viewed as conducting trust business purely due to holding a trust license for the provision of corporate services business. Please note related changes are also proposed to Section 9.2 (see below).		 paid to the Client or a duly authorised representative of the Client; or paid into a bank or other account in the name of the Client; or paid otherwise at the direction of the Client; or received by a Regulated Person for payment of fees, disbursements or other liabilities owed by the Client as contained in the terms of business."

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		The suggested amendment		
		seeks to address these points and provide clarity.		
		and provide clarity.		
		Additionally, we would propose a		
		footnote to the revised defined		
		term for "Client Money" or, alternatively, a new SOG be		
		introduced (as a new Soci be		
		5.1.3. with consequential		
		renumbering to the RSOG) to		
		specifically note that monies		
		received for services rendered and or disbursement meet by		
		the Regulated Person are		
		excluded from the definition of		
		"Client Monies".		
		1. Please see changes to Section 9.2.		
		2. Proposed Definition -		
		"Client Money"		
		"Client Money" includes money that a Regulated Person holds or		
		receives on trust on behalf of a		
		Client or owes to a Client .		
		NEW SOG 5.1.3. Client Money		
		excludes monies received by a		
		Regulated Person for payment of		
		fees, disbursements or other		
		liabilities owed by the Client to the Regulated Person, including		
		where the Regulated Person will		
		act as an intermediary paying		
		agent on behalf of the Client for		

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		payment of debts due by the		
		Client to another party (for example, where monies are		
		received by a Regulated Person		
		pursuant to an invoice for		
		services, which may include		
		monies for onward payment to		
		the Authority by the Regulated		
		Person on behalf of its Client to		
		meet amounts owed by the		
4.	Section 5 – Definitions.	Client to the Authority) The proposed drafting	The Authority has no objection to the	Section 5.1.4 amended to read as follows
	Section 5 - Demittons.	suggestion reflects a typo in the	suggested revision.	
	"5.1.4. The "Governing	defined term "Governing Body."		
	Body" of a Regulated	, , , , , , , , , , , , , , , , , , ,		"The "Governing Body" of a Regulated
	entity is the Board of	Drafting Suggestion		entity Person is the Board of Directors
	Directors			where the entity is a corporation, the
	where the entity is a	The "Governing Body" of a		General Partner where the entity is a
	corporation, the General Partner where the entity	Regulated entity Person is the Board of Directors where the		partnership, the manager (or equivalent) where the entity is a Limited Liability
	is a partnership, the	entity is a corporation, the		Company, and the Trustee or the Board of
	manager (or equivalent)	General Partner where the entity		Trustees where the entity is a trusted
	where the entity is a	is a partnership, the manager (or		business."
	Limited Liability	equivalent) where the entity is a		
	Company, and the	Limited Liability Company, and		
	Trustee or the Board of	the Trustee or the Board of		
	Trustees where the entity is a trust business."	Trustees where the entity is a trusted business."		
5.	Section 5 – Definitions.	The proposed drafting	A natural person can be a licensee under	No amendment required.
5.	Section 5 - Demittons.	suggestion reflects a typo in the	the CMA. For clarity, the Directors	No amendment required.
	5.1.5. "Regulated	defined term "Regulated	Registration and Licencing Act (As	
	Person" for the purpose	Person". A natural person cannot	amended) applies to registered directors,	
	of this RSOG means a	be a licensee under the relevant	professional directors and corporate	
	natural or	regulatory laws.	directors.	
	a legal person or	Drafting Comparistics		
	arrangement that has been approved, licensed,	Drafting Suggestion		

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	registered, or supervised by the Authority pursuant to the relevant regulatory Acts under the Scope of Application.	"Regulated Person" for the purpose of this RSOG means a natural or a legal person or arrangement that has been approved, licensed, registered, or supervised by the Authority pursuant to the relevant regulatory Acts under the Scope of Application.	However, a natural person cannot hold a Trust, Restricted Trust or Nominee Trust Licence.	
6.	Section 5 – Definitions. 5.1.6. "TCSPs" refer to those who undertake any one or more of the following activities pursuant to the BTCA or the CMA as applicable:	The inclusion of this definition appears to be unnecessary (as it does not appear to be used in the body of the RSOG and in light of paragraph 4.1 Scope of Application of the RSOG) and exceeds and confuses the statutory definition of CSP business per the Companies Management Act. We would suggest that the definition is simply removed from the RSOG to avoid any potential confusion. Drafting Suggestion Delete the definition of TCSP from the RSOG.	The Authority notes that the definition of TCSP and inclusion within the RSOG is befitting. The definition was adopted from both the GIFCS Standards and the Companies Management Act. Additionally, the definition seeks to provide clarity on the scope of applicability of the measure.	No further amendment required.
7.	Rule 6.1 A Regulated Person must, in all its dealings with Clients and within the context of its authorisation(s), conduct its business with integrity and honesty.	Theproposeddraftingsuggestionintends toprovideclarity and certainty.Drafting SuggestionA Regulated Person must at alltimes, in all its dealings withClientsandwithinthecontextof	The Authority has no objection to the suggested revisions.	Rule 6.1, amended to read as follows : A Regulated Person must at all times, in all its dealings with Clients and within the context of its authorisation(s), conduct its business with integrity and honesty.

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		authorisation(s), conduct its business with integrity and honesty.		
8.	Rule 6.2 A Regulated Person must communicate with its Clients in a clear and precise manner in writing.	Communications should not be restricted to written communications only. It is possible that contracting parties may elect to communicate to varying degrees via other effective platforms, e.g. through web-based portals and other developing industry innovations. Drafting Suggestion A Regulated Person must at all times communicate with its Clients in a clear and precise manner in writing.	The Authority has no objection to the proposed addition in the first sentence. However, the Authority is of the view that business communications between the Regulated Person and a Client should be in writing in order to have legal proof of mutually agreed terms of business. Written communication, whether physical or electronic, will allow both the Regulated Person and the Client to review and understand business terms and areas of disputes that can be addressed before the Client commits to the business.	Rule 6.2, amended to read as follows : A Regulated Person must at all times have a clear and precise written record of communication with its Clients.
			has introduced section 6.3.	"It is expected that communication that occurs between a Regulated Person and a Client, whether physical, automated, or electronic, is appropriately followed up by a record in writing, for example, with a File Note."
9.	Rule 6.5 A Regulated Person must keep the affairs of Clients confidential except where disclosure of information	The Regulatory Measure should not impose more restrictive measures than those imposed by applicable legislation, notably the Confidential Information Disclosure Act.	The Authority has no objection to the suggested revisions. For clarity, any disclosure is only required or permitted by an applicable Act. Therefore, the Rule does not impose more	Rule 6.5 amended to read as follows : A Regulated Person must keep the affairs of its Clients confidential except where disclosure of information is required or permitted by an applicable a Act,

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	is required or permitted by an applicable act or by guidance published by the Authority or its authorised by the person(s) to whom the duty of confidentiality is owed.	The concept of consent also needs to be sufficiently robust to provide for market standard carve-outs that are routinely incorporated into contractual arrangements, e.g. where Client information is in the public domain other than as a result of improper conduct by a disclosing party. The suggested amendment seeks to address these points and provide clarity. Drafting Suggestion A Regulated Person must keep the affairs of its Clients confidential except where disclosure of information is required or permitted by an applicable Act, Regulation, direction of a court, or in compliance with by guidance published by the Authority or its is made in the normal course of business or with the consent, express or implied, of authorised by the person(s) to whom the duty of confidentiality is owed.	restrictive measures than those imposed by the Confidential Information Disclosure Act or Data Protection Act.	Regulation, direction of a court, or by guidance published the Authority or it is authorised by the person(s) to whom the duty of confidentiality is owed.

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10.	Rule 6.6 A Regulated Person must not represent to Clients or prospective Clients that it is indemnified against any liability that may arise as a result of the conduct of its business as a Regulated Person.	We believe the drafting suggestion rectifies a typo. The Regulatory Measure also deviates from the existing SOG and incorrectly states the legal position that applies to Regulated Persons. All Regulated Persons are entitled to, and under the Statement of Guidance on Professional Indemnity Insurance, are obliged to obtain professional indemnity insurance for their services. We understand that the policy issue is that Regulated Persons should not hold themselves out as being indemnified solely by virtue of being a Regulated Person. Drafting Suggestion A Regulated Person must not represent to Clients or prospective Clients that its status as a Regulated Person indemnifies it-is-indemnified against any liability that may arise as a result of the conduct of its business as a Regulated Person.	The Authority has no objection to the suggested revision.	Rule 6.6, amended to read as follows : A Regulated Person must not represent to Clients or prospective Clients that its status as a Regulated Person indemnifies is indemnified it against any liability that may arise as a result of the conduct of its business as a Regulated Person.

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No. 11.	Section 6.9 The Authority expects a Regulated Person to create an open, transparent, fair, and honest business environment for its Clients. In addition, the Regulated Person should offer only those services that are relevant to the Client agreement or terms of business documents and perform as Clients have been led to expect. The	The scope of this statement seems overly uncommercial and restrictive. The marketing of services by Regulated Persons are subject to specific Marketing Policies applicable to licensees, so this additional overlay is unwarranted plus misguided as in order to provide advice that may be appropriate to a Client's circumstances it may be necessary to discuss/market services that are not currently addressed in-house or contracted to be provided by	Authority's Response The Authority has no objection to the suggested revision.	
	information and advice provided by the Regulated Person to each Client should be clear, appropriate, and according to each Client's circumstances.			
		Drafting Suggestion The Authority expects a Regulated Person to create an open, transparent, fair, and honest business environment for its Clients. In addition, the Regulated Person should offer only those services that are relevant to the Client agreement or terms of business documents; and perform as Clients have been		

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		led to expect. The information and advice provided by the Regulated Person to each Client should be clear, appropriate, and according to each Client's circumstances.		
12.	Rule 6.10 A Regulated Person must establish and document clear policies and procedures that ensure it acts with due skill, care and diligence in the conduct of its business and fulfil the responsibilities that it has undertaken on behalf of its Client.	The concepts of due skill, care and diligence have been the subject of and defined by extensive case law and are well understood. As such, the obligation for Regulated Persons to act with due skill, care and diligence is sufficiently addressed by its inclusion as a Rule. Policies and procedures would not demonstrate that a Regulated Person has acted, or omitted to act, with requisite skill, care and diligence. These are ultimately matters to be determined with reference to the relevant facts of any particular circumstance. The suggested amendment seeks to address these points and provide clarity. Drafting Suggestion A Regulated Person must establish and document clear policies and procedures that ensure it acts with due skill, care and diligence in the conduct of	, , ,	Rule 6.10, amended to read as follows : A Regulated Person must establish and document clear policies and procedures that ensure it acts with due skill, care and diligence in the conduct of its business and fulfil the responsibilities that it has undertaken on behalf of its Client.

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		its business and fulfil the responsibilities that it has undertaken on behalf of its Client.		
13.	Section 6.12 In establishing that a Regulated Person is acting in the best interest of its Clients, there should be adequate procedures reviewed, approved and implemented by the Governing Body of a Regulated Person. In addition, a Regulated Person should ensure that detailed, robust reviews are conducted at appropriate intervals with respect to the trust, corporate business or company management business that the Regulated Person provides to its Clients.	The clear language from the existing SOG should be carried over. The proposed draft language would replace draft Section 6.11 in its entirety. The suggested amendment seeks to provide clarity. Drafting Suggestion A Regulated Person should ensure that adequate procedures are implemented to ensure that detailed, robust reviews are conducted at appropriate intervals in respect of the trust business or company management business that it provides to its Clients.	The Authority is of the view that for the prudent, effective and ethical oversight of the Regulated Person's business and to protect the legitimate interest of Clients, the governing body should review and approve such procedures.	No Amendment required.
14.	Section 6.13 Specifically, Corporate Service Providers and Company Managers should treat each Client's best interests as paramount, subject to their legal obligations to other persons or bodies. The holders of Trust,	The proposed RSOG should differentiate, where appropriate, and clarify the capacity in which the holder of a licensee under the BTCA is acting. As noted, the holder of a licence under BTCA may simply be providing registered office services, so the RSOG must be clear and differentiate between services where necessary, particularly to	The Authority has no objection to the suggested revision.	Section 6.13, amended to read as follows : Specifically, Corporate Services Providers and Company Managers should treat each Client's best interests as paramount, subject to their legal obligations to other persons or bodies. The holders of Trust, Restricted Trust and Nominee Trust Licences conducting trust business (as defined under BTCA) should treat the

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	Restricted Trust and Nominee Trust Licence should treat the interests of beneficiaries and/or purposes (as applicable) as paramount and act impartially between beneficiaries subject to the terms of the trust and their legal obligations.	 provide guidance to those Regulated Entities holding a license under the BTCA for the conduct of trust business. The suggested amendment seeks to address these points and provide clarity. Drafting Suggestion 		interests of beneficiaries and/or purposes (as applicable) as paramount and act impartially between beneficiaries subject to the terms of the trust and their legal obligations.
		Specifically, Corporate Service Providers and Company Managers should treat each Client's best interests as paramount, subject to their legal obligations to other persons or bodies. The holders of Trust, Restricted Trust and Nominee Trust Licence conducting trust business (as defined under BTCA) should treat the interests of beneficiaries and/or purposes (as applicable) as paramount and act impartially between beneficiaries subject to the terms of the trust and their legal obligations.		
15.	Rule 6.14 A Regulated Person must ensure that it fully understands the duties arising under the Acts relevant to the administration and affairs of Clients in the	The intent of this Rule is unclear. At first instance, it appears to apply extra-territorial obligations on a Regulated Person. The defined term "Acts" refers to Cayman Islands statutes. Statutory instruments do not have extra-territorial effect. The duty of Regulated	The Authority expects Regulated Persons, as part of governance and risk identification and management, to keep abreast of the laws of the jurisdictions where Clients' assets are kept and managed. This assessment should cover the material risks to ensure appropriate mitigation.	Rule 6.14 , amended to read as follows: A Regulated Person must ensure that it fully understands its the duties arising under the Acts laws relevant to the administration and affairs of the Clients in the jurisdictions where their business is carried out and the assets managed are held.

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	jurisdictions where their business is carried out and the assets managed are held.	Persons, therefore, should be with reference to the relevant Cayman Islands regulatory laws to which they and their Clients are subject. The suggested amendment seeks to address this point and provide clarity. NB - A consequential amendment should also be made to SoG 13.1a)i Drafting Suggestion	,	
		A Regulated Person must ensure that it fully understands the duties arising under the Acts relevant to the administration and affairs of its Clients in the jurisdictions where their business is carried out and		
16.	Rule 6.15A Regulated Person must ensure that decisions taken or transactions entered into by or on behalf of Clients, or in respect of Client structures are :a) within the scope of authority of the Regulated Person;	business and or those providing certain company management service lines, e.g. provision of officers, etc. Accordingly, this Rule should be clearly restricted to those Regulated Persons to whom is it relevant by inclusion	sufficiency of Rule 6.15 .	No amendment required.

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	 b) documented and actioned by the Regulated Person in a timely manner commensurate with the size, complexity, structure, nature of business and risk profile of its operations; and c) properly authorised and handled by persons with an appropriate level of knowledge, experience and status. 	decisions taken or transactions entered into by or on behalf of Clients, or in respect of Client structures are:a) within the scope of authority		
17.	Rule 7.2 Where direct or indirect conflicts of interest arise and cannot be reasonably avoided, a Regulated Person must: a) disclose the general nature and/or source of the conflicts of interest to the Client;	Where a conflict of interest has been identified and disclosed, and a Client wishes to proceed with a transaction or provision of a service, it is not commercially practical or possible for the Regulated Person to ensure that such conflict does not result in damage to a Client's interest. The key public policy consideration in these instances	The Authority has no objection to the suggested revision. Additional revisions provided.	 Rule 7.2, amended to read as follows: Where direct or indirect conflicts of interest arise a Regulated Person must: a) disclose the general nature and/or source of the conflicts of interest to the Client and the possible ramifications of such conflicts;

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	 b) only undertake business with or on behalf of a Client where that Client has acknowledged in writing that they are aware of the conflict of interest and still wants to proceed; and c) ensure that the conflict does not result in damage to the Client's interest. 	should be that a Client is treated fairly and provides informed consent. This position is further supported by the fact that the vast majority of Clients utilising Cayman Islands Regulated Persons are sophisticated persons or institutional clients who will be best positioned to consider any potential conflict against their own interests. Further, the Standard appears to recognise and address this fact at 2.2. The suggested amendment seeks to address these points and provide clarity in line with		 b) only undertake business with or on behalf of a Client where that Client has acknowledged in writing that they are aware of the conflict of interest and still wants to proceed; and c) ensure that the conflict does not result in damage to the Client's interest ensure that in all cases the Client is treated fairly in accordance with this Rule and Statement of Guidance.
		 and provide clarity in line with the Standard. Drafting Suggestion Where direct or indirect conflicts of interest arise and cannot be reasonably avoided, a Regulated Person must: a) disclose the general nature and/or source of the conflicts of interest to the Client; b) only undertake business with or on behalf of a Client where that Client has acknowledged in writing that they are aware of the conflict of interest and still wants to proceed; and 		

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		c) ensure that the conflict does not result in damage to the Client's interest ensure that in all cases the Client is treated fairly.		
18.	Rule 9.1 A Regulated Person must implement policies and procedures that ensure due care, skill and diligence are applied when administering and holding Client Money	The comment is identical to that raised above in connection with	The Authority has no objection to the suggested revision.	Rule 9.1, amended to read as follows : A Regulated Person must implement policies and procedures that ensure it acts with due care, skill and diligence are applied when administering and holding Client Money.
19.	Rule 9.2 A Regulated Person must hold Client Money in an account that is clearly segregated and distinct from other Clients' accounts and from any accounts of the Regulated Person.	The Rule deviates from the Standard and creates an unworkable outcome.	As a normal business practice , the Authority is of the view that any Client's money must be held separately from another Client's money , except where to do so is impracticable or impossible and the interest of Clients are adversely affected. For additional clarity, the Authority has provided further guidance , as detailed in Section 9.3 to address the issues raised.	No amendment required for Rule 9.2 Section 9.3 updated as detailed below; "As a normal business practice, the Authority expects that any Client's money is held separately from another Client's money, except where to do so is impracticable or impossible and the interests of Clients are adversely affected. Reference is also made to the guidance provided in 9.13 regarding the reconciliation of each Client's account"

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		The key policy objective appears		
		to require Regulated Person's to		
		account for Client Moneys		
		distinct from its own accounts.		
		We would propose, therefore,		
		that the Rule follow the express language as set out in the		
		Standard. We would also		
		propose that a new SOG be		
		introduced (as a new Section 9.3		
		with consequential		
		renumbering) to note that		
		compliance can be demonstrated		
		by way of maintaining		
		accounting records that		
		delineate between, on the one		
		hand, Client Money and, on the		
		other, moneys that are held for		
		the benefit of, or are payable to		
		other persons (i.e. the Regulated		
		Person's own accounts as well as		
		amounts received as		
		disbursements to be paid over to		
		third parties such as the Registrar and the Authority).		
		Registral and the Authonity).		
		The suggested amendment		
		seeks to address these points		
		and provide clarity.		
		. ,		
		Drafting Suggestion		
		9.2. A Regulated Person must		
		hold Client Money in an account		
		that is clearly segregated and		
		distinct from other Clients'		

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		accountsandfromanyaccountsoftheRegulatedPerson.New SOG (New 9.3 with subsequentnumbering revisions):A Regulated Personmay demonstrateA Regulated Personmay 		
		Regulated Person's dealings with Client Money as opposed to accounts or other assets that are held for the benefit of or are payable to, other persons, including the Regulated Person.		
20.	Rule 9.4 A Regulated Person must not hold Client Money in an entity that is subject to any sanctions or in an entity that meets the criteria of a shell bank.	We would propose that a minor change be made to confirm that the intention here is to not open an account with a sanction financial institution or shell bank. The suggested amendment seeks to address this point and provide clarity.	with the sanctions obligations, including opening and maintenance of Clients' accounts pursuant to AMLRs, the Terrorism Act and the Cayman Islands Sanctions Regime as updated by the Financial Reporting Authority.	Rule 9.4 revised to read as follows : A Regulated Person must not open Client accounts or hold Client Money in an entity that is subject to any sanctions or in an entity that meets the criteria of a shell bank.
		Drafting Suggestion A Regulated Person must not open Client accounts to hold Client Money in an entity that is subject to any sanctions* or in	clarity. Further, a definition for shell bank	

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		an entity that meets the criteria of a shell bank.		
		* we would suggest that the term sanctions is defined or a footnote is added is clarify which sanctions list apply.(OFSI/OFAC/UN/EU).		
		Will CIMA be providing a definition or specific guidance on what a "shell bank" is?	The Authority introduced the definition of a "Shell bank" as a footnote.	The Authority has provided a definition of "Shell bank " as detailed in Footnote 5 below:
				"Under Part IX of the Anti-Money Laundering Regulations a "Shell Bank "means any institution that accepts currency for deposit and that —has no physical presence in the jurisdiction in which it is incorporated or in which it is operating, as the case may be; or is unaffiliated with a regulated financial group that is subject to effective consolidated supervision"

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21.	Rule 9.5 (a) The account where the Client money is held must not be operated until the Regulated Person has obtained written confirmation from the entity holding the money that: a) the account is a Client account, and that money standing to the credit of the account is held by the Regulated Person as a trustee;	Rule 9.5 appears intended to address situations where a trust has been established. We would propose, for clarity, that changes be made as set out in the corresponding column. The suggested amendment seeks to address this point and provide clarity. Drafting Suggestion 9.5 Where Client Money is held on trust , the account where the Client Money is held must not be operated until the Regulated Person has obtained written confirmation from the entity holding the Client Money that: a) the account is a Client account, and that money standing to the credit of the account is held by the Regulated Person as a trustee fiduciary;	suggested revision.	Rule 9.5 amended to read as follows: Where Client Money is held on trust, the account where the Client Money is held must not be operated until the Regulated Person has obtained written confirmation from the entity holding the Client Money a) the account is a Client account, and that money standing to the credit of the account is held by the Regulated Person as a trustee fiduciary;
22.	Rule 9.8 A Regulated Person must implement policies and procedures to ensure appropriate authorisations and signing powers, at a minimum, dual signatures in the event of	Rule 9.8 mandates use of dual signatories for Client Money payouts. We recognise this requirement is set out in the Standard, but it is outdated. Many automated and electronic client accounting and banking	The Authority has no objection to the suggested revision.	Rule 9.8 amended to read as follows: A Regulated Person, must implement appropriate policies, and procedures and safeguards (whether automated, electronic or physical) at a minimum, dual signatures / dual control to ensure Client Money payouts are adequately approved or authenticated, recorded and

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No.	Section Client Money payouts, subject to the Client agreement or terms of business document.	Commentssignatory) for authorisation. By way of example, there may be two-factor authentication or other appropriate safeguards 	Authority's Response	
		the event of Client Money payouts, subject to the Client agreement or terms of business document.		

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23.	Rule 11.1 (d) A Regulated Person must ensure that its advertising and communication practices: d) do not present or promote any services that it is not licensed to provide;	A Regulated Person may provide, in addition to regulated services, service lines that are not regulated/licensable – accordingly paragraph (d) of Rule 11.1 requires revised drafting. The suggested amendment seeks to address this point and provide clarity. Drafting Suggestion 11.1. A Regulated Person must ensure that its advertising and communication practices: d) do not present or promote any regulated/licensable services that it is not regulated/licensed to	The Authority has no objection to the suggested revision.	Rule 11.1 (d), amended to read as follows: A Regulated Person must ensure that its advertising and communication practices: d) do not present or promote any licensable services that it is not licensed to provide;
24.	Section 11.2 The Authority expects a Regulated Person to take reasonable steps to ensure that words in financial service advertisements are chosen carefully and treated with great caution. In addition, statements, whether in a written or broadcasted advertisement, should avoid the use of	provide; The suggested amendment seeks to ensure the use of plain language and terminology within the RSOG. Drafting Suggestion The Authority expects a Regulated Person to take reasonable steps to ensure that words in financial service advertisements are chosen carefully and treated with great caution. In addition, statements, whether in a written or	The Authority has no objection to the suggested revision.	Section 11.2 amended to read as follows: The Authority expects a Regulated Person to take reasonable steps to ensure that words in financial service advertisements are chosen carefully and treated with great caution. In addition, statements, whether in a written or broadcasted advertisement, should avoid the use of terminology such as "guaranteed, "confidential", "assured", "secret", inter alia or similar statements and regard should be had to the Authority's Policy – Marketing Polices of Licensees.

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	terminology such as "guaranteed, "confidential", "assured", "secret", inter alia.	broadcasted advertisement, should avoid the use of terminology such as "guaranteed, "confidential", "assured", "secret", inter alia or similar statements and regard should be had to the Authority's Policy – Marketing Polices of Licensees.		
25.	Rule 12.1 A Regulated Person must enter written terms of business with Clients for whom they have agreed to act.	The proposed Rule 12.1 is inconsistent with and purports to set aside well-established contract law principles. There are no statutory provisions which require terms of business agreements of the type entered into by TCSPs and addressed by the RSOG to be "in writing". These matters are governed by common law principles which are widely understood in the Cayman Islands and other key jurisdictions. The common law provides certainty as to when an agreement has been entered into and is binding between two or more persons. As a policy matter, it is respectfully submitted that the RSOG should be focused on ensuring that there is fair disclosure of the key elements of that agreement.	Please see Authority's response above - Rule 6.2. Additionally, written terms of business with Clients reflects normal business practice and it is in line with the GIFCS Standards.	No further amendment required.

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		The proposed drafting, and revisions to the ensuing guidance in sections 12.2 and 12.3, reflect these fundamental principles.		
		This approach would also align with practices in competitor jurisdictions such as Jersey, where a copy of a service provider's terms of business must be provided to clients, but there are no strict formalities in how that is delivered or evidenced. By way of example, in such jurisdictions, the terms could be disclosed online.		
		The suggested amendment seeks to address this point and provide clarity.		
		Drafting Suggestion		
		A Regulated Person must enter written terms of business into an agreement with Clients for whom they have agreed to act.		
26.	Section 12.2	In line with our submissions above, it is important that	The Authority has revised the SOG for clarity.	Section 12.2 amended to read as follows:
	It is expected that at all times, mutually agreed terms are aptly confirmed in writing with the Client,	Cayman Islands-based TCSPs are able to deliver services to sophisticated international clients in a manner that aligns		It is expected that at all times, mutually agreed terms are appropriately documented , recorded and aptly confirmed in writing , whether physical
	including the instructions			or electronically (for example email,

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	received, the authority granted, and the capacity and scope of discretion, if any, within which the Regulated Person will act for its Client.	standards/practices, including in competitor jurisdictions, and widely understood contract law principles. The suggested amendment seeks to address this point and provide clarity. Drafting Suggestion It is expected that at all times, mutually agreed accepted terms are appropriately documented and recorded, whether aptly confirmed in writing, by electronic means, or by acceptance through use of services by with the Client (including, amongst other matters, the instructions received, the authorities y granted, and the capacity and scope of discretion, if any, within which the Regulated Person will act in the provision of its		link), with the Client, including, amongst other matters, the instructions received, the authorities granted, and the capacity and scope of discretion, if any, within which the Regulated Person will act in the provision of its services for its Client.
27.	Section 12.3	services for its Client). The key policy objective should	The Authority has revised Section 12.3 for	Section 12.3 amended to read as follows
_/.	A Regulated Person	be to ensure that there is	clarity.	:
	should be able to	disclosure of terms by way of		
	demonstrate that adequate disclosure of	making the "terms of business document" available to Clients.		A Regulated Person should be able to demonstrate that adequate disclosure of
	the main risks and the	Terms of service are not		the main risks and the relevant terms and
	relevant terms and	negotiated in each instance.		conditions was made to its Clients to
	conditions was made to	Many users of the jurisdiction		enable them to make informed decisions
	its Clients to enable them	establish and operate a		before accepting and committing to the
	to make informed	significant number of Cayman		negotiated terms of business and
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	decisions before	Islands registered entities and		provision of services. The terms of
	committing to the	are familiar with the		business document may be disclosed
	negotiated terms of	arrangements in place with their		by way of hard copy, electronic copy,
	business.	corporate services provider.		record or retrievable electronic link.
		The suggested amendment		
		seeks to address this point and		
		provide clarity.		
		Drafting Suggestions		
		A Regulated Person should be		
		able to demonstrate that		
		adequate disclosure of the main		
		risks and the relevant terms and		
		conditions was made to its		
		Clients to enable them to make		
		informed decisions before		
		accepting committing to the		
		negotiated terms of business		
		and provision of services.		
		The terms of business		
		document may be disclosed		
		by way of hard copy,		
		electronic copy or record or		
		electronic link (including by		
		posting such terms to the		
		Client page of a Regulated Person's website for		
		acceptance).		
28.	Section 12.4	This requirement is outdated for	The Authority has no objection to the	Section 12.4 amended to read as follows
		reasons described above.	suggested revision.	:
	The Authority expects a			
	Regulated Person to	As noted, the key policy		The Authority expects a Regulated Person
	confirm the services it	5		to be able to provide appropriate
	provides in a contract,	that there is disclosure of terms		records that evidence the provision to
	agreement or other	by way of making the "terms of		Clients of documented terms of
	written form setting out	business document" available to		

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	its general and specific terms associated with providing those services, including evidence of the Client's agreement to those terms.	Clients. The existence of an agreement should be governed by long-standing and well- established common law contract law principles. The suggested amendment seeks to address this point and provide clarity. Drafting Suggestion The Authority expects a Regulated Person to be able to provide appropriate records that evidence the provision to Clients of documented terms of business for the services that they provide. confirm the services it provides in a contract, agreement or other written form setting out its general and specific terms associated with providing those services, including evidence of the Client's agreement to those terms.		business for the services that they provide. confirm the services it provides in a contract, agreement or other written form setting out its general and specific terms associated with providing those services, including evidence of the Client's agreement to those terms.
29.	Rule 12.7Any special or non- standard fee arrangement must be established in writing.	Fee arrangements can be legitimately documented in a number of different ways in line with modern business practices. The suggested amendment seeks to address this point and provide suitable flexibility whilst	The Authority has no objection to the suggested revision.	Rule 12.7 amended to read as follows : Any special or non-standard fee arrangement must be documented between the Client and the Regulated Person. established in writing.

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30.	Rule 12.8	maintaining the underlying policy rationale. Drafting Suggestion Any special or non-standard fee arrangement must be documented between the parties. established in writing. We assume that the intention of	The Authority has no objection to the	Pulo 12.9 amondod to road as follows:
30.	Where a Regulated Person acts as a nominee shareholder to hold shares on behalf of another for the beneficial owner of a Client structure, the Regulated Person must ensure that there is a written nominee agreement.	We assume that the intention of Rule 12.8 is that all nominee shareholdings be the subject of a written nominee agreement, which the use of the term 'beneficial owner' (which carries a specific meaning in the reg/AML regime) may confuse. The proposed amendment provides clarity. Drafting Suggestion	The Authority has no objection to the suggested revision.	Rule 12.8, amended to read as follows: Where a Regulated Person acts as a nominee shareholder to hold shares on behalf of another for the beneficial owner on f a client structure, the Regulated Person must ensure that there is a written agreement reflecting nominee agreement.
		Where a Regulated Person acts as a nominee shareholder to hold shares on behalf of another for the beneficial owner on f a client structure, the Regulated Person must ensure there is a written nominee agreement.		
31.	Section 12.9 A nominee agreement can be considered to be a document that clearly identifies the beneficial	As currently drafted, the clause 12.9 language (using the words "can be considered") appears permissive rather than obligatory.	The Authority has no objection to the suggested revision.	Section 12.9 updated as detailed below: Rule 12.9 The nominee agreement can be considered to be a document that

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	owner and all appropriate nominee information to the service that is being provided; and a copy of which should be retained in its records.	In an effort to bring obligations more in line with requirements under the revised FATF Rec. 24.13, CIMA may wish to mandate that certain requirements of a nominee agreement are mandatory. This should include the identity of the nominator and the ultimate beneficial owner (if not the same person as the nominator) on whose behalf the nominee acts. The Regulated Person should also be required to verify the identity of the nominator and retain the verification documents obtained. Thus consideration should be given to making 12.9 a Rule.		must clearly identifies identify the nominator and the ultimate beneficial owner and all the appropriate nominee information to the service that is being provided; and a copy of which should must be retained as a part of it's records of the Regulated Person.
32.	Section 12 – Terms of Business	TCSPs (and other licensees) interact with the Registrar of Companies to execute various corporate actions, to provide registered office services and to file beneficial ownership information. It would be useful for CIMA to require the disclosure, both to CIMA and the Registrar, of the reason why a TCSP has resigned or removed itself from providing registered office/ corporate services to a particular entity.	The Authority has no objection to the suggested amendment.	 The Authority has updated Rule 12.10 and Section 12.11 as detailed below: Rule 12.10 "Subject to Rule 12.5 (e), prior to termination of a relationship with a Client or transfer of services, a Regulated Person, must notify the Authority of the following, in writing within 14 business days: a) the reasons to resign or remove itself from providing the business of company management and trust business to a Client.

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				b) any other material changes that may affect the Regulated Person's:
				I. registration with the Registrar of Companies;
				II. license with the Authority; or
				III. fulfilment of fiduciary and regulatory obligations.
				This notification must include details of the steps the Regulated Person has taken or intends to take to address the change."
				Section 12.11.
				"The Authority expects a Regulated Person to remain compliant with all record-keeping obligations pursuant to applicable regulatory or other Acts (including the MAA and the Anti- Money Laundering Regulations). Accordingly, the Authority may require a Regulated Person to provide records even after the termination of a relationship with a Client."
33.	Section 13.1 (a) (i)	See comments above at Rule	For clarity, the Authority expects directors	Section 13.1 (a) (i) amended to read as
	Whene a baldary C	6.13	and senior management to ensure	follows :
	Where a holder of	The suggested smeadment	compliance with relevant legislation within	Whore a holder of Companies
	Companies Management Licence is acting as or	The suggested amendment seeks to address this point and	the Cayman Islands and in the Jurisdictions where Clients' assets are	Where a holder of Companies Management Licence is acting as or
	fulfilling the function of or	provide clarity.		fulfilling the function of or arranging for
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	 arranging for another person to act as or fulfil the function of a director or alternate director of a company, the holder of Companies Management Licence: a) where it acts or arranges for another to act: i. should take reasonable steps to ensure that those persons acting as directors understand their obligations under the relevant Acts, including those Acts of the jurisdiction(s) that are applicable to services requested by the Client; 	Drafting Suggestion should take reasonable steps to ensure that those persons acting as directors understand their obligations under the relevant Acts, including those Acts of the jurisdiction(s) that are applicable to services requested by the Client;	held. The Authority has revised section 13.1 to provide further guidance.	 another person to act as or fulfil the function of a director or alternate director of a company, the holder of Companies Management Licence: a) where it acts or arranges for another to act: i. should take reasonable steps to ensure that those persons acting as directors understand their obligations under the relevant Acts, including those Acts laws of the jurisdiction(s) that are applicable to services requested by the Client;
34.	Section 13 – Directorship Services	As in the case of the nominee shareholder above, and in an effort to bring obligations more in line with requirements under the revised FATF Rec. 24.13, CIMA may wish to consider whether a written agreement should be mandated for arrangements for another person to act as or fulfil the role of a director/alternate director of a company. Consider further whether the identity of the person arranging for director services and the ultimate	The Authority has no objection to the suggested revision.	Rule 13.1 (a) (iv), updated to read as follows: iv. must have appropriate policies and procedures to properly document arrangements for another person to act as or fulfil; the role of a director /alternate director of a company. Such arrangements must identify the person arranging for director services and the ultimate beneficial owner ; and a copy of which must be retained in the Regulated Person's records.

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- 25		beneficial owner (if not the same person) should be identified in that written agreement and whether verification information should be obtained and retained		
35.	Section 14.7 A Regulated Person should confirm to the complainant in writing when a Complaint has been closed. If a Regulated Person concludes that it is not upholding a Complaint, it should communicate this to the complainant in writing, clearly stating the reason(s) for its decision.	to provide information as to the escalation of a complaint when	and when the Authority deems such information necessary for its supervisory	Section 14.7, revised to read as follows: A Regulated Person should confirm to the complainant in writing when a Complaint has been closed. If a Regulated Person concludes that it is not upholding a Complaint, it should communicate this to the complainant in writing, clearly stating the reason(s) for its decision and inform the complainant that he/she has the option to escalate the matter to the Authority or Ombudsman of the Cayman Islands.